

Monohulls	Built	Cabins	WC	Max Pax	1/1-24/4	24/4-22/5	22/5-19/6	19/6-31/7	31/7-21/8	21/8-25/9	25/9-9/10	9/10-30/10	30/10-31/12	End Cleaning	Security Deposit
Sun Odyssey 410	2019-21	3	2	8	1450€	2300€	3250€	3600€	4300€	3650€	3150€	2300€	1450€	140€	2000€
Sun Odyssey 440	2020	4	2	10	1850€	2650€	3650€	4350€	4950€	4350€	3650€	2650€	1850€	180€	2500€
Sun Odyssey 449	2018	4	2	10	1650€	2450€	3500€	4100€	4750€	4100€	3500€	2450€	1650€	180€	2500€
Sun Odyssey 490	2020	5+1	3+1	12	2350€	3450€	4350€	5250€	5950€	5250€	4350€	3450€	2350€	220€	3000€
Dufour 530*	2021	3+1	3+1	8	6600€	6600€	6900€	7500€	8600€	7500€	6900€	6500€	5900€	240€	*
Catamarans	Built	Cabins	WC	Max Pax	1/1-24/4	24/4-22/5	22/5-19/6	19/6-31/7	31/7-21/8	21/8-25/9	25/9-9/10	9/10-30/10	30/10-31/12	End Cleaning	Security Deposit
Lagoon 380	2015	4+2	2	10	2050€	2800€	3800€	4200€	5200€	4200€	3800€	2800€	2050€	200€	2500€
Lagoon 421	2015	4+2	4+1	12	2750€	4000€	5150€	6400€	7400€	6400€	5150€	4000€	2750€	240€	3000€
Lagoon 42	2020	4+2	4	12	3400€	4850€	5950€	7250€	8650€	7250€	5950€	4850€	3400€	240€	3500€

*Dufour 530 is mandatory skippered. Skipper fee is not included in listed prices.

Yacht pricing includes: VAT 12%, dinghy with outboard engine, bed linen & towels, first and last overnight in the marina, full fuel & water tanks upon embarkation, spare fuel for tender, spare gas bottle.

Embarkation starts at 17:00 of start date and **disembarkation** completes at 09:00 of end date. Return to the marina the previous evening by 18:00.

Discounts are applicable on charter price and not on additional extras or services. Maximum discount is 15%.

- **Early booking** discount of 10% for bookings till 31/01/2021
- **Long term** discount of 5% for all 2-week bookings, 10% for all 3-week bookings, 15% for all 4-week bookings
- **Boat show** discount of 5% for bookings made on and during boat shows
- Eversails **repeat client** discount of 5%

Bareboat charter sailing qualifications required:

- An international sailing certificate by at least one member of the crew, in English
- A second member of the crew is recommended to have adequate sailing experience

The sailing licenses are inspected and approved by the port authorities, according to the Greek regulations. Charterers should ensure to have the appropriate certifications before they arrive as they are the only responsible in case of any rejection of their certification -and therefore the approval to leave the port- by the authorities.

Charter payments are made via bank transfer.

- **Advance payment** is 50% of the charter fee and is made within 10 days of the charter confirmation.
- **Balance payment** is the remaining 50% and is due up to 30 days prior to embarkation.
- **Cancelation Policy:** Within one month before the charter start date the whole amount is retained, 31-60 days before charter starts half of the charter fee is retained, more than 60 days before 10% is retained.

Bank account details:

Piraeus Bank: Amerikis 4, Athens, Greece
IBAN: GR96 0172 0280 0050 2809 1208 148
Beneficiary: Eversails Chartering Single Member PC
BIC: PIRBGRAA

Eversails SMPC

Nikis str. 39-43 - 17455 - Alimos - Greece

Tel.: +30 210 9888252 - Email: charter@eversails.com

VAT#: EL800631856 - GNT0#: 0261E63000658901

Optional Equipment & Services

Extras:

- Gennaker*: 220€/week plus 600€ security deposit.
- SUP: 120€/week (inflatable).
- Kayak: 140€/week (inflatable, tandem).
- Internet pack: 70€/week, WiFi router with 10GB data.
- Early check-in: 150€, yacht access until 14:00.
- Safety net: 200€/charter, installed.
- Beach towels: 10€/piece.

**Gennaker is only available for our fleet based in Alimos Marina, Athens & Lavrion Port.*

Crew:

- Skipper: 190€/day, plus food provision and own cabin.
- Hostess: 170€/day, plus food provision and own cabin.
- Cook: 190€/day, plus food provision and own cabin.
- Deck-hand: 140€/day, plus food provision and own cabin.

One-way fees:

- Athens-Lefkas: 1100€
- Athens-Corfu: 1200€
- Athens-Paros/Mykonos: 700€
- Athens-Lavrion: 250€
- Athens-Rhodes: 1100€

Deposit Insurance Pricing

Yacht model	Non-refundable	Deducted refundable deposit	Listed Refundable deposit
Sun Odyssey 410	250€ / week	500€	2000€
Sun Odyssey 440/449	250€ / week	500€	2500€
Sun Odyssey 490	300€ / week	600€	3000€
Dufour 530	350€ / week	700€	*
Lagoon 380	300€ / week	700€	2500€
Lagoon 421	400€ / week	800€	3000€
Lagoon 42	400€ / week	800€	3500€

Security deposit insurance (damage waiver):

Security deposit insurance reduces the security deposit amount and is paid in cash upon embarkation. The reduced **refundable amount** is preauthorised via credit card (VISA/ Mastercard) or in some cases in cash.

*Security **deposit insurance** is mandatory in case of a skippered charter.

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